R

Registrar CUTM <registrar@cutm.ac.in>

Thu, Oct 20, 2022, 12:28 AM

to allfaculty.jitm, allfaculty.cit, CSBS-

BOLANGIR, ALL, All, Dipti, Rajesh, Pradeep, Dhruba, Abhinav, venkat, Babu, Sukan ta, RC-Coordinators, VC, Deans, PRESIDENT, Prof, Registrar, Vice

Dear Sir/Madam

As you are all aware that we had the Retreat (CUTM & GT) on 15th & 16th Oct 2022 at Tampara Lake Resort. It was a very successful meeting and the team has come out with the WAY FORWARD.

1. The Retreat started with the poster presentations done by the Deans of Schools, Coordinators of the Research Centers, Gram Tarang MDs, Admissions Director, Dean HRD, Director QA and Placement Head. All had put full efforts and it surely reflected a team effort which they had prepared with the teams in the School, RC, Placement, Admissions, HR, GT etc.

2. The discussions and the decisions taken are outlined below and all these to be completed by Year END:

3. The full reports of all the RCs along with schools and photos to be posted in Slack (some pics are already posted), Website as well as physically presented in each campus (Dr Ramana Rao for AP, Dr. Anita for PKD and Dr. P K Mohanty for BBSR and Regional Directors for regional centers (By December End)

4. A Deans Dashboard to be developed that connects to ERP through as an APP (android on mobile). Responsibility is of Dr Sujata Chakraborty & Team

5. Faculty portal updation app for faculty. Responsibility is of Dr. Ashish Dash with Mr. Nrusinha

6. RC Centers dashboard connected to the faculty portal . We must map every faculty to a RC, this is the responsibility of the Deans of the respective School. Responsibility of the dashboard is of Dr. Ashish Dash and Nrusinha.

7. Dean HRD, Prof. K V D Prakash to have a team adopted from each campus and announce a Centurion Center for Competency Development (CCCD). We must work on routine FDPs, technology development programmes, HRD for both teaching and non teaching staff. We must plan a total of 2000 man-days of involvement per year.We will have young faculty coordinate the same along with Prof. Prakash. There will be a budget of 25 lakhs to 30 lakhs for first year for this to be used for food , accomodation, resource person cost.

Prof. Prakash to develop a quick plan, present to the Senior Team and finalise and announce the same on Convocation Day with a stone (MDC can be renamed as CCCD). This should function from the year 2023. CCCD will be also responsible for the Executive Development Programmes/ Management Development Programmes.

8. Team has been formed with Dr. P K Mohanty to work out a Job Description (JD) for the Deans focussing on accountability for LEARNING and PROGRAMME outcomes accountability. Dr Anita will get the external expert to sharply define the outcomes and DEANS have to be accountable to it. Each of them will sign this JD.

9. Faculty to be encouraged to do what THEY HAVE DONE BEST : Teaching/ Consulting/ Patents/ Products or Publications. IT HAS TO BE BASED ON LAST FEW YEARS DATA AND NOT ON WHAT THEY PROMISE FOR FUTURE. In the coming days we will designate some faculty as research faculty/ production or innovation faculty and only as teaching faculty. There will be Major and Minor tasks assigned (Like Major Research & Minor Teaching, OR Major Teaching & Minor Research). We can develop profiles A/B/C/D/E for each profile with outcomes and outputs defined for each! Then faculty have to sign these sheets and deliver as per them. We can also have reviews organised Type A/B/C/D/E separately! This way in a year or two we will develop clear cohort groups! and people can switch too! A model will soon be developed by VCs with Registrars and Prof. Prakash and presented to all the faculty. Timeline is two months from now.

10. Admisisons team : They will be separately communicate the next year's agenda . DIGITAL is the way forward. Automated LEAD engagement model will be implemented and 5000 reportings or 6500 plus admisisons to be done in 2023. The policy will be to start early engagement through digital and increase the CUEE sales of forms. CUEE will be conducted more times.

11. AP Campus : VC, Registrar to LEAD the publicity in 5 districts of AP where EVERY potential student will be touched. 800 reports to be the target for next year. Western Sydney University program must take off, so plans must be in place. 3D Experience van to be used for publicity. Faculty will be involved and given responsibility. The plan needs to be submitted to the President & Vice President in the next 10 days.

VC again to review the infrastructure development every week.

12. Placement : 1500 unique placements. Higher salary of 4.5 lakhs for non diploma. Placement team will work with LEARERN to see if the net of companies can be increased. 223 partners is the target. Similarly LEARERN to see if WISTA can be offered to placement clients. Dr. PKMohanty and Mr. Abhinav Madan to coordinate for achieving the targets.

Events like Future Nexus to be conducted (with support from Ms. Monalish) to get major companies/ partners so that we can have high value jobs. Some more details are shared with Dr. P K Mohanty to take this forward.

Government job advertisements to be communicated to all the students by the Placement Cell.

Certifications such as AWS cloud (two certifications) to be done by students (in large numbers). Strategies were discussed during the meeting and will be implemented by Placement Cell through the Deans.

13. GT Entities : GT Tech to work towards a design school! Apparel , furniture and jewellery to be the choice. They must look at including domains in these. 1000 E-rickshaw production and marketing. Creating a Dassault pool of students inside Centurion. This will be done by Mr. Babu Shankar and the Deans.

14. GTIDS : Fin Tech insta money to be a DOMAIN. GTIDS to work with PKM to include a management domain for Fin Tech and BC, also offer BBa FI to all BC agents. So 3 domains and at least 1000 agents for the continuous education programme. The GTIDS team will work to have RPTO training (pilot for drones) and certification with the university.

15. GT Foods : Focus on sales, value additions AND student and faculty engagement in their production, operations & sales. The facility needs to expand and have a 1 tonne solvent extraction plant.

16. Skill integration and Centurion Education Model : We need to have 20 % students (1000 every year) under the multiple entry - exit- ITOS-ITI and Centurion Integration? Dr. Nitesh, Mr. Abhinav, Dr. P K Mohanty, Mr. Venkat to work on this. Accountability is with Dr. Nitesh and Mr. Abhinav and Dr. P K Mohanty.

17. Research Centers : There will be a separate meeting with few mature RCs. We will designate the RC Coordinators as CEOs. Have some allowance. And SEE IF they can have training/ consulting/ production and income targets! They must move to work with GT vehicles and will perhaps upgrade to start-ups OR INSTITUTES inside Centurion University. This will show the way for others! This will be led by the Vice President. We will discuss and look at the list and work on the models. The first meeting will be done in this regard in the first week of November 2022.

18. A series of office circulars will be sent out soon to make the clearcut strategies to deploy and implement and achieve the above decisions within the targeted timelines.

We hope that all of us from Centurion and GT are IN for it and will work together to take Centurion & GT to the next level!

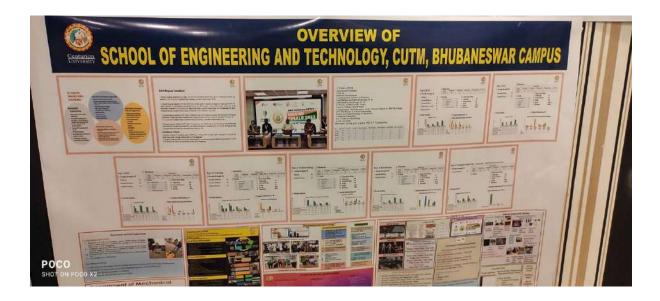
Note: Few snaps are attached herewith the mail.

Regards Anita Patra















CENTURION UNIVERSITY OF TECHNOLOGY AND MANAGEMENT, ODISHA

OFFICE CIRCULAR

CUTM/Regoff/Cir/40/2022

Date: 09.11.2022

Dear Faculty Members,

This is to notify to that some of the RC Coordinators are designated as CEOs for the purpose of Commercialisation of the products and services produced by the Research Centers. They will be working along with their mentors (From GT verticals) for this purpose.

SI. No.	Faculty Name/ RC Name	Additional Responsibility/ Designation	Mentor	Related Decisions
1	Dr. Preetha Bhadra	MD, Gram Tarang Foods Testing Lab (announced earlier)	Mr. Babu Shankar, MD, GT Tech.	Dr. Preetha will be RC coordinator for Center for Phytopharma. Dr. Rosy will be the Associate RC Coordinator
2	Mr. Kalyan Chakravarthy	Already in GTIDS	Mr. Venkat Shivananda, MD, GTIDS	Mr. Amit Kumar will be Associate Coordinator for Center for Fintech
3	Dr. Durga Padhi	MD, GT Foods (announced earlier)		
4	Dr. Swetalina Mishra	CEO, Furniture Design	Mr. Parthasarathy Mohanty, Chief Operating Officer, GTET Services Pvt. Ltd.	
5	Dr. Girija Nandini	CEO, Garment Design	Mr. Parthasarathy Mohanty, Chief Operating Officer, GTET Services Pvt. Ltd.	
6	Dr. Pushpalata G	CEO, Tissue Culture	Mr. Venkat Shivananda, MD GTIDS	Associate RC Coordinator: Dr. Anitha
7	Dr. Rukmini	CEO, Genetics & Genomics	Mr. Babu Shankar, MD, GT Tech.	Dr. Satyabrata Nanda will be Associate RC coordinator, Dr. Jatindra Nath Mohanty will be Domain Associate Coordinator



SI. No.	Faculty Name/ RC Name	Additional Responsibility/ Designation	Mentor	Related Decisions
8	Dr Ashish Ranjan Dash	CEO, Smart Infrastructure	Mr. Babu Shankar, MD, GT Tech.	Dr. Rajendra Khadanga will be Associate RC Coordinator
9	Dr. Parle Kalyan	CEO, Agriculture Production	Dr. Durga Padhi, MD GT Foods	Dr. Dwity Sundar Rout will be Associate RC Coordinator
10	Prof. Sadat Ali	CEO, Manufacturing	Mr. Babu Shankar, MD, GT Tech.	Dr. Dillip Mohanta will be Associate RC Coordinator
11	Dr. Arun Manohar	CEO, RIVAN Startup	Mr. Babu Shankar, MD, GT Tech.	
12	Dr. Gurudutt Patnaik	CEO, Drug Design	Mr. Babu Shankar, MD, GT Tech.	Dr. Rudra Narayan Sahoo will be Associate RC Coordinator
13	Dr. Sujata Chakravarty	RC Coordinator		Dr. Prafulla Panda will be Associate RC Coordinator
14	Ms. Smitanjali Rout	Already has a LLP, EVART		She can collaborate with GT Tech
15	Dr. Madhusmita Choudhury	Already has a LLP	Mr. Babu Shankar, MD, GT Tech.	Will Discuss with Mr. Babu Shankar for doing collaboration
16	Dr. Harish Mohanta	CEO, Smart Engineering Applications	Mr. Babu Shankar, MD, GT Tech.	Dr Chandra Sekhar Dash will be RC coordinator. Dr. Swarnaprabha Jena will be Associate RC Coordinator
17	Mr. Veera Pratap	CEO, Smart Agriculture	Mr. Venkat Shivananda, MD GTIDS	Dr. Sagar Maitra, Dr. Dinkar Gaikwad will continue as RC Coordinators
18	Dr. Prajna Pani	CEO, Edutech	Mr. Babu Shankar, MD, GT Tech.	Dr. Anshuman Jena will be Associate RC Coordinator

To discharge the new responsibilities, the CEOs/ MDs need to be provided with enabling environment. Hence, they will have the following privileges:

- 1. Have flexibility in their classwork timetables, such as provided with preferred slots for classwork so that some time (stretch of time/ some days) are freed and they can focus on commercialisation/ travel for the purpose of work.
- 2. They will be exempted from examination duties (invigilation etc).
- 3. They can ask for Associate coordinators if they are in role of Dean/HoD/Domain Coordinator etc.



All these above announcements are aimed at generating revenues for the university through production and sales of products/ services and smooth technology transfer. This will show a model of Industry on campus.

Congratulations to all the CEOs!

We wish them all the Best.

Anita Palea

Registrar CUTM, Odisha

Registrar CUTM <registrar@cutm.ac.in> Tue, Nov 22, 2022, 11:42 AM to ALL, Deans, Prof, VC, Vice, Registrar, PRESIDENT

Dear Sir/Madam

We had the Deans Retreat held on 14th and 15th Nov 2022 at Parlakhemundi campus.

All Deans across campuses and schools participated in the Retreat along with Vice President, VCs and Registrars of CUTM AP and CUTM Odisha.

The deliberations and decisions were as follows:

1. The team discussed the present status of each school regarding the student strength, faculty strength, student attendance, results, placements, higher studies, projects, publications and patents, full time Research Scholars, faculty contribution in RCs and different production units etc.

2. The Deans dashboard is being prepared which will capture all the above data from ERP and other sources. The dashboard will be updated on a daily basis.

3. Deans to work on new faculty acquisition, working on quality student projects, mentoring of students by faculty and mentoring of faculty and staff by Deans, faculty and staff competency and capability development. Faculty to be aligned to RCs, Domains, Skill courses, website should be updated with the information of their school.

4. University will have Centurion Capability and Competency Development Center (CCCDC) headed by Prof. K V D Prakash as its CEO. The circular will be out soon with all details.

5. Each School will be henceforth be Strategic Business Unit and the Dean will be taking responsibility of the SBU as Chief Operating Officer. Their 80 percent focus should be towards growth of the school and 20 percent focus on maintenance factors. Further, they need to convert their SBUs into profit units, preferably getting 60 percent from student fees and 40 percent from Research, Training & Consulting.

6. For making growth of their SBU, Deans have to work with the RC Coordinators/ CEOs and various production units.

7. Deans need to turnaround the School performance by 2025. But as a short term plan they need to focus on various parameters such as students attendance, placement, publications, H Index of the school etc. They need to identify their team such as academic coordinator, Associate Dean etc.

8. Dean Students Affairs/ Dean Student Welfare will work towards changing the culture and environment of the university where students take mre of ownership and participate in different activities of the university not only on CSaR activities.

9. The Deans will start working on the discussed parameters from 1st Dec 2022. They will be provided with Technical Assistants to work on the growth agenda.

10. Deans have discussed and taken up targets for their school to be achieved by June 2023. The same is attached for reference.

MSSSOA (BSE AS/M. S. Ag)

		DEANS DASHBOARD- REQUIR	REMENTS	-		
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	>75% stenlance for 80%, 65-75% for 200/0 100%
		Course Completion:		weekly		100 %
		Back logs: Zero :	numbers (100 % must be within 5)	monthly	same	25 -> 95%
		1-2 : 2-5 : >5 :				
		Exam registration:	100% of registered students	semester	same	95%
-		Pass percentage:	80% of exam attendies	semester	same	80 %
2	Placement figure	≥ 10 LPA :	5% students	End of the	same	-
		5 - 10 LPA :	25%	graduation		50/0
		≤ 5 LPA :	75%			450/0
-	Overall placement		70% students			50%
3	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation		

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
	of attendance	pursuing HE / JRF M.Tech/M.Sc : M.Tech/M.Sc+Ph.D:	15%	and the second		15 0/0
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4	Start ups	students started	less than 5%			250/0
5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th :	Number	semester wise	same	25
		Domains offered 5th :	percentage of above			13

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6th : 7th : 8th :

NO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of	for Odisha	in crores	THE STREET		10.00
	the school	Number of total students X 1.6 lakhs for degree :				1440 stidents
1	- 2- 10+ 10 - 10- 10 - 10- 10- 10- 10- 10- 10- 1	1-38 Number of total students X 1 lakh for diploma:			ية كورية. 14	1440 stidents 220 cours
	01.	for Andhra Pradesh Number of total students				
	25	X1.2 lakhs for degree	tribus ars. (A)	1995 - C	nemes i des pare	
	- 7 ^{4 44}			<u></u>		
7	Cost of Faculty (includes non teaching	Approximate number X 12 lpa for degree :	As percent of income (50% of the income is benchmark)	monthly	same	10.5 crores,
		Approximate number X 6 lpa for diploma :				
3	New Courses	New full programmes	number	year wise	same	02 M.Se. AS programme
_	development	New domains	number	semester	12191	-
-		New skills courses .	number	semester		01
9	Publications	Scopus (Number of faculty)	number	monthly		20
		Core of WoS (number of faculty) :	Number	Monthly		2015
	There is an an a	zero publication faculty:	percentage	Monthly		25% (Excluding rutired pro

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retired profen MS)

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
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10	Discipline or School H	Highest H index :		Monthly	The first states	Ly h-indep
	index	Lowest H index :		Monthly	A CHIEF CONTRA	
		Zero H index :		Monthly		25% of John fauls
11	Number of Ph D faculty	70% of total faculty:		Monthly	Same	70 %
12	Number of Seminars / Conferences Aur	one per faculty per year	percentage achieved	Monthly	120.00	70
	Correction	Children and a start of a start of		an la		
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time		05
14	Skills integration				and the second second second second	yes.
	Transa 110		the second second second		and the second second	
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.:				
	10	B.Tech: M.Sc.: M.Tech: M.B.A.: P.hd.:			ina distance protection protection protection	
16	Income from project/consultancy					Dicht Hybrid Putty, Maite Daig Putts, Bostechilist Farmer's toking etc

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		DEANS DASHBOARD- REQUI	REMENTS			
SNO	(KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	13t Sem: Dec 2022 Others abter Commercano (>90x >751.)
		Course Completion:		weekly		
	Ceanter Jewa	Back logs: Zero :	numbers (100 % must be within 5)	monthly	same	270m (All clears)
	CHOLDOT.	1-2 : 2-5 : >5 :		and the second		1-2 BL: 510%. 2-5 BL: 520%.
		Exam registration:	100% of registered students	semester	same	By Jun 2023
	12 Low los	Pass percentage:	80% of exam attendies	semester	same	By JUN2033
2	Placement figure	≥ 10 LPA : 5 - 10 LPA :	5% students 25%	End of the	same	
		≤5 LPA :	75%	graduation		
	Overall placement		70% students			2707, 2707,
3	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil service exams	5%	graduation		B. Tech 225%
		GATE : CAT :	and a second sec			
		Groups :	and the second	a hardber		

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
4 D.		pursuing HEM.Tech/M.ScM.Tech/M.Sc+Ph.D:WSU:M.S. (abroad):M.S.+Ph.D (abroad):	15%			MA
4	Start ups	students started	less than 5%			02 Start upp (Jun 202
5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th :	Number	semester wise	same	Aligned Jobroles
		Domains offered 5th : 6th : 7th : 8th :	percentage of above			Aigned Jobreig

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6		for Odisha Number of total students X 1.6 lakhs for degree : Number of total students X 1 lakh for diploma: for Andhra Pradesh Number of total students X1.2 lakhs for degree	in crores			(Onlynew admesion) 1.8 Cx New admesion (BBSR) 50L (11 - BL9) Jun 2023
7	Cost of Faculty (includes non teaching	Approximate number X 12 lpa for degree : Approximate number X 6 lpa for diploma :	As percent of income (50% of the income is benchmark)	monthly	same	15×6=90L
8	New Courses development	New full programmes New domains New skills courses	number number number	year wise semester semester	same	01 (Feb 2023) 01 (
9	Publications	Scopus (Number of faculty) : Core of WoS (number of	number Number	monthly Monthly		(02)
		faculty) :				NA
		zero publication faculty:	percentage	Monthly		447

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H	Highest H index :		Monthly		NA
	index	Lowest H index :		Monthly		HA
		Zero H index :		Monthly		ALA
11	Number of Ph D faculty	70% of total faculty:		Monthly	Same	NA
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly	problem ((Towards IIC)
	2023 10 10 10	POR AND STREET		and the second second		est the "
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time		NA
14	Skills integration	Align New Skill	d from the Weller		- Automation	Feb 2023
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15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A:			t redamin et service	-
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		M.Tech:				
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16	Income from	1./ 3	Lande Land		an wear and 2	
10	project/consultancy	the second se				5 Lac

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(School of fisheries)

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	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	1 757. stafferdance for 807 257. attendance for 65-7 NIL for 6657.
-		Course Completion:		weekly		
	in aron	Back logs: Zero : 1-2 : 2-5 : >5 :	numbers (100 % must be within 5)	monthly	same	100% Completation. 95% Student - (5 Subje backlos
	1 cole	Exam registration:	100% of registered students	semester	same	95% student
_		Pass percentage:	80% of exam attendies	semester	same	80% of Audunt.
	Placement figure	≥ 10 LPA :	5% students	End of the	same	5
_		5-10 LPA :	25%	graduation		5%
_		≤ 5 LPA :	75%			45%
_	Overall placement		70% students			45% 50%
	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation		

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
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4	Start ups	students started	less than 5%			Less than 5%
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5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th :	Number	semester wise	same	25 Domain 3 Domain offered by School.
	in the second	Domains offered 5th : 6th : 7th : 8th :	percentage of above			

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NO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	· Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of the school	for Odisha Number of total students X 1.6 lakhs for degree : 1.35 Number of total students X	in crores			Sof + MSSSOA = 1440 M P = 20 (NOVLS)
	Higher IRis hub	1 lakh for diploma: for Andhra Pradesh Number of total students X1.2 lakhs for degree			C	21-38 WA = ~ 20 Croves
7	Cost of Faculty (Approximate number X	As percent of income (50% of	manthly		
	includes non teaching		the income is benchmark)	monthly	same	Soft MSSLOA = 210.5 cmrs.
3	New Courses	New full programmes	number			
		New domains	number	year wise semester	same	M.F.Sc (1 program)
		New skills courses	number	semester		
						OI Skid Course
9		Scopus (Number of faculty) :	number	monthly		04 numbers.
		Core of WoS (number of faculty) :	Number	Monthly		03 nombers
		zero publication faculty:	percentage	Monthly		2.5% of (Epcludone Rota Professors)

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H	Highest H index		Monthly		· · · · · · · · · · · · · · · · · · ·
10	index	Lowest H index :		Monthly		4 familties with more than
	index	Zero H index :		Monthly	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	6 Hindox. Lon them 2 12
11	Number of Ph D faculty	70% of total faculty:		Monthly	Same	4 faculties and more than 6 Hinters. Less than 2 ; 20 Hindup - 50% of Faculties. For. of total faculti.
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly	11-10 P	10 ros. offaulties w?!
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time	. 2014	01 Student will orgester
14	Skills integration				1 sections	Yes
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A: B.Com:			X *******	Not Applicable
	(paged 1)	B .Sc.: B.Tech:				And the second states of the s
	Steel Goods	M.Sc.: M.Tech:	• 100 million	and particular and		and the second s
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16	Income from project/consultancy					fish production - Cospilutor Nelapia, Feed (forsh)

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21		DEANS DASHBOARD- REQUIR	REMENTS			
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	54.597.55 19200 19200
		Course Completion:		weekly		
		Back logs: Zero :	numbers (100 % must be within 5)	monthly	same	
		1-2 : 2-5 : >5 :				
		Exam registration:	100% of registered students	semester	same	i dus
		Pass percentage:	80% of exam attendies	semester	same	- in a second
2	Placement figure	≥ 10 LPA :	5% students	End of the	same	
		5 - 10 LPA :	25%	graduation		
	. 9 ⁹⁹	≤ 5 LPA :	75%			
	Overall placement		70% students			
3	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation		

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification		get for Even ester 2022-23
	81-5314triber	pursuing HEM.Tech/M.ScM.Tech/M.Sc+Ph.D:WSUWSUM.S. (abroad)M.S.+Ph.D (abroad):	15%			Attendant 235% 65 - 35% 5 65%	
4	Start ups	students started	less than 5%			and the second	
5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th :	Number	semester wise	same		k.
		Domains offered 5th : 6th : 7th : 8th :	percentage of above				and Store

in the second

en der -

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of the school	for Odisha Number of total students X 1.6 lakhs for degree :	in crores		Enter Autor	inclution of School H Neft and H Refer
		Number of total students X 1 lakh for diploma:	Withingth			tanita aiki 0 Jili ana
	-	for Andhra Pradesh Number of total students				Conferences Conferences
	. Offers	X1.2 lakhs for degree			No. 199	Munter et Lalitie - commun Scholmo
7	Cost of Faculty (includes non teaching	Approximate number X 12 lpa for degree :	As percent of income (50% of the income is benchmark)	monthly	same	
		Approximate number X 6 lpa for diploma :				
8	New Courses	New full programmes	number	year wise	same	
	development	New domains	number	semester		- 95-91-92
		New skills courses	number	semester		W
9	Publications	Scopus (Number of faculty)	number	monthly		
-		Core of WoS (number of faculty) :	Number	Monthly		
		zero publication faculty:	percentage	Monthly		dimension strate A mail to rel

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification		get for Even ester 2022-23
10	Discipline or School H	Highest H index :		Monthly			in the
	index	Lowest H index :		Monthly			
		Zero H index :		Monthly			
11	Number of Ph D faculty	70% of total faculty:		Monthly	Same	Number	
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly	atratius I Notes areas	in ends	
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time			ak ^a
14	Skills integration		internet indettillion				Jet uster
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.: B.Tech: M.Sc.: M.Tech: M.B.A.: P.hd.:				6 lea to ré 6 lea to r 14 me initi 14 me écrit 14 me écrit 14 me écrit	
16	Income from project/consultancy			•	tij suriesua) že		

		DEANS DASHBOARD- REQUIR	EMENTS	A STATEMENT		
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	96-1.
	Surgeries.	Course Completion:		weekly		
/	Land Bhi	Back logs: Zero : 1-2 : 2-5 : >5 :	numbers (100 % must be within 5)	monthly	same	701. < Zer banking 1/100 < 2
		Exam registration:	100% of registered students	semester	same	15-1,
	. 7	Pass percentage:	80% of exam attendies	semester	same	80.1.
2	Placement figure	≥ 10 LPA :	5% students	End of the	same	5-1.
		5 - 10 LPA :	25%	graduation		10 40
		≤ 5 LPA :	75%			V 85.11
-	Overall placement		70% students			
3	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation		here to open accout

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
	(100.0)	pursuing HE	15%			
	Pures new years	M.Tech/M.Sc :				and matrix and the state of the
		M.Tech/M.Sc+Ph.D:				the second se
		WSU :				THE STATE
		M.S. (abroad) :				anta si la si la si
		M.S.+Ph.D (abroad):			1 State	
						aflert 10
4	Start ups	students started	less than 5%			a art to
5	Domains offered	Domains eligible for school	Number	semester	same	To increal
-	2	5th:		wise		las daname
		6th :				To increal Luffing edge damans
		7th :		1.000		The second s
		8th :				
		Domains offered	percentage of above			
		5th :		and the second		Contra Bate et
		6th :				estimates al
		7th :				1.476.2
		8th :				

00	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
5	Apprximate income of	for Odisha	in crores		the line of the	
	the school	Number of total students X				
		1.6 lakhs for degree :	20:25 crums			25 cruns
	A States	Number of total students X 1 lakh for diploma:				
	Last of 120 Sta	for Andhra Pradesh		ALC: NO. ALC: NO.		and the straight for the
	- "P" ""	Number of total students				
		X1.2 lakhs for degree				
	54-N		service of the servic			
7						
	Cost of Faculty (Approximate number X	As percent of income (50% of	monthly	same	2 1-12
	includes non teaching	12 Ipa for degree :	the income is benchmark)			6 cures 1
		American	a l' rover	1000		6 cures 1
	100.417	Approximate number X	3.6 com			
	•7	6 lpa for diploma :				
3	New Courses	New full programmes	number	year wise	same	
	development	New domains	number	semester	Sume	2
		New skills courses	number	semester		2
		Transfer the second second				
)	Publications	Scopus (Number of faculty) :	number	monthly		1 / fautos
	. Alter	Core of WoS (number of	Number	Monthly		*
	1412 P (412) 25 4	faculty) :				* U->/ fairty
		zero publication faculty:	percentage	Monthly		6

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H	Highest H index :		Monthly		1
	index	Lowest H index :		Monthly		
		Zero H index :	1	Monthly		0
11	Number of Ph D faculty	70% of total faculty:		Monthly	Same	
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly	Ashirth.	2,4 Per days.
13	Number of Fulltime	One per every PhD Faculty	Absolute	At any point		17
1.5	Scholars			in time		1/fairty
14	Skills integration					100 %
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.: B.Tech: M.Sc.:				
	- Augusta	M.Tech: M.B.A.: P.hd.:	1	-	ly kontra natimi	and the second sec
16	Income from project/consultancy		1	FINIZON		25 25 lout year

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		DEANS DASHBOARD- REQUIR	REMENTS			
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 01.20% 65 - 75% : 3.29% ≤ 65% : 2.74%	student percent	weekly	Deans Dashboard	95 2 1
	100	Course Completion:		weekly		1004.
		Back logs: Zero : 1-2 : 2-5 : >5 :	numbers (100 % must be within 5)	monthly	same	1001.
	78" ++-	Exam registration:	100% of registered students	semester	same	Q. 90%
		Pass percentage:	80% of exam attendies	semester	same	801.
2	Placement figure	≥ 10 LPA : 5 - 10 LPA :	5% students 25%	End of the graduation	same	Pto 21.
	Overall placement	≤ 5 LPA :	75% 70% students			70%. 70%.
3	Higher Education	90 percentile	open account	End of the	same	NO
		qualified in national & Civil service exams GATE : ຍ CAT : 0 Groups :	5%	graduation		GATE: 3

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
		pursuing HEM.Tech/M.Sc: \\M.Tech/M.Sc+Ph.D:WSU:M.S. (abroad):M.S.+Ph.D (abroad):	15%		antena Seran Seran Serantena	15 7.
4	Start ups	students started	less than 5%			1%
5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th : 25	Number	semester wise	same	1.00%
		Domains offered 5th : 6th : 7th : 8th :	percentage of above			10

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of	for Odisha	in crores		and the second	
	the school	Number of total students X				Charles of the second second
		1.6 lakhs for degree :	Both on the i			
		3.4267.	9-9-2-18 ·			y cr.
		Number of total students X	an substitution of the			Starting 1 and 1 and 1 and 1
		1 lakh for diploma:				
	. ap 1++					and the second se
		for Andhra Pradesh				the second se
	-	Number of total students				
		X1.2 lakhs for degree				
			a promoti y national provi national del			
7	Control Franks (A			
/		Approximate number X	As percent of income (50% of	monthly	same	1.71
	includes non teaching	12 lpa for degree :	the income is benchmark)			
	2. m 19 . m					
	Contracted to the	Approximate number X	 Benefit and the second sec second second sec			
		6 lpa for diploma :		17.0000000		a second second second
8	New Courses	New full programmes	number	year wise	same	No
	development	New domains	number	semester		·NO
		New skills courses	number	semester		2
9	Publications	Scopus (Number of faculty) : 5	number	monthly		7
		Core of WoS (number of faculty) : \mathcal{B}	Number	Monthly		. 5
		zero publication faculty: 5	percentage	Monthly		0

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H	Highest H index : 4		Monthly		10
	index	Lowest H index : 2		Monthly		
		Zero H index : 1	1.18	Monthly	Developed.	
11	Number of Ph D faculty	70% of total faculty: 15		Monthly	Same	16
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly	deduct	16
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time		
14	Skills integration					100-1.
		E.C.				
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A:	Porta di Biologia di Stato di S		in d'i Connelle Containe de Containe	
		B.Com:		*		0
	0	B.Sc.:		10 (10 () · · · · · · · · · · · · · · · · · ·	and the second s	1 to 1 miles - 12 - 22 - 20 he
		B.Tech:		on more	hills	and work the contraction
		M.Sc.:		nn mein	- Magiltan	All the second s
		M.Tech:				
		M.B.A.:		and the second second	Additional Information of the In	and the second se
-	14	P.hd.:				
16	Income from project/consultancy				2000 - 20	1 lach.

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	DEANS DASHBOARD- REQUIREMENTS				010013531	
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	$\begin{array}{c} \textbf{B}_{S_{c}} \text{ student } \underline{percent} \underline{MSC} \\ \textbf{qol} & \textbf{qll} \\ \textbf{Gl} & \textbf{3ll} \\ \textbf{4l} & \textbf{6l} \\ \end{array}$	weekly	Deans Dashboard	BSC MSC 95% 75% 3% 3% 2%
		Course Completion:	100%	weekly		100%.
		Back logs:	numbers (100 % must be	monthly	same	the second s
	. 7"	Zero : 1-2 : 2-5 : >5 :	within 5)	P.C.	Apple for school -	902
		Exam registration:	100% of registered students	semester	same	1002
-		Pass percentage:	80% of exam attendies	semester	same	80%
			A President		l and a	4
2	Placement figure	≥ 10 LPA :	5% students	End of the	same	My for 50% Student
		5-10 LPA :	25%	graduation		J be placed
		≤ 5 LPA :	75%			1
	Overall placement		70% students			
3	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation		

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
	S2 PA	pursuing HE M.Tech/M.Sc : 707 M.Tech/M.Sc+Ph.D: 407 WSU : M.S. (abroad) : _ M.S.+Ph.D (abroad): _	15%		1	757. 457.
	10.01			1001-		5
4	Start ups	students started	less than 5%			l l-
5	Domains offered	Domains eligible for school 5th: 6th: 7th: 8th: 5 th Semester	Number 27 27	semester wise Msc33 24th BSC 5K26th	same	30
	erd generale cred generale	Domains offered $5th: Por M \leq \delta$ 6th: Bsc 7th: 0 8th: 0	percentage of above	BSC 5426H		15

		-						
Target for Even Semester 2022-23	for cross	5.5 Correr	for Blubanesison Beleiger	5,96,00,000	ce) (<i>с</i>	35 35	NIL
Means of Verification				same	same		64	
Review timeframe	1	0		monthly	year wise semester	monthly	Monthly	Monthly
Benchmarks	500 × 1 lalu			As percent of income (50% of the income is benchmark) 58 × 12 59 &	- number 3 number 1 number	39 number	A Number	10 percentage
for Odicha	Number of total students X 1.6 lakhs for degree :	Number of total students X 1 lakh for diploma:	for Andhra Pradesh Number of total students X1.2 lakhs for degree	ber X ber X	New full programmes New domains New skills courses	Scopus (Number of faculty) :	Core of WoS (number of faculty) :	zero publication faculty:
(KRAs) (Apprximate income of for Odicho	the school	Car Pro	C. L. J. M. M. Marker I. C.	Cost of Faculty (Approximate numl includes non teaching Approximate numh 6 Ipa for diploma :	New Courses Adevelopment A	Publications S		17 January 18 January
9				2		6		

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H	Highest H index :	36	Monthly		38
	index	Lowest H index :	1 · · · · · · · · ·	Monthly	A SHOPPING CAN	Ø
	index	Zero H index :	1	Monthly		
11	Number of Ph D faculty	70% of total faculty:	90/.	Monthly	Same	All has to Phi)
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly	- and	15
	CAL-	Contraction of the second second	alus-part		Line Contraction	Thursday 1
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time		Yes (1 per every Phi faculty
-		1			Section of the	4
14	Skills integration	100.			Neg dan de	1002
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A; B.Com: B.Sc.: - MSC - 707 B.Tech: M.Sc.: - Phy - 407 M.Tech: M.B.A.: P.hd.:				80%
16	Income from project/consultancy	561 PA		30		60 LPA

			sting batches includi		Phuhapaguar comput			
	DEA	ANS DASHBOARD- REQUIRED	MENTS	School of Management, Bhubaneswar campus				
		and the second se		terres Start		1		
		And the second second			Means of Verification	Target		
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification			
L	Academic Services	Attendance : 75 % and above/ 65-75/Less than 65	student percent	weekly	Deans Dashboard	80% of students will have >75% attendance and 20% will be between 65-75		
		C		weekly	Series 1	100%		
2		Course Completion Back logs: Zero/ 1-2/2-	numbers (100 % must be within 5)	monthly	same	100% must be within 5		
		5/more than 5 Exam registration	100 percent of registered students	semester	same	90% of registered students		
		Pass percentage	80% of exam attendies	semester	same	80% of exam attendies		
				E. I. Cil		No 02 students		
2	Placement figure	greater than 10 lpa	5% students	End of the graduation	same	10%		
		5lpa-10 lpa	25%			60%		
		less than 5 lpa	759	6		70%		
		Overall placement	70% students			10/0		
1				end of graduation	same	No		
3	Higher Education	90 percentile	open account 59		June	5%		
		qualified in national exams	155			15%		
	Contraction of the State of the state	pursuing HE	15:	/0				
4	Start ups	students started	less than 5%			Identify and try for it		
1986		Sheet of the South State						
5	Domains offered	Domains eligible for school	Number	semester wise	same	5		
-		Domains offered	percentage of above			70%		
6	Apprximate income of the school	Number of total students X 1.6 lakhs for degree and 1 lakh for diploma, for AP, it				611		
7	Cost of Faculty (includes non teaching	Approximate number X 12 Ipa for degree and 6 lpa fo diploma		monthly	same	180 (appx.30%)		

				A CONTRACTOR OF A CONTRACTOR OFTA CONTRACTOR O		
						The second second second second
1	New Courses	New full programmes	number	year wise	same	Nil
		New domains	number	semester		2
		New skills courses	number	semester		1
)	Publications	Scopus (Number of faculty)	number	Monthyl		1 per faculty in a year
		Core of WoS (number of	Number	Monthly		Either of Scopus or WoS
26.752		zero publications faculty	percentage	Monthly		0
LO	Discipline or School H	Highest H index		Monthly		10
		Lowest H index		Monthly		3
		Faculty with Zero H index		Monthly		0
11	Number of Ph D	70% of total faculty		Monthly	Same	100%
12	Number of	one per faculty per year	percentage achieved	Monthly		6
13	Number of Fulltime	One per every PhD faculty	Absolute	At any point		20% of faculty strength
14	Skill Integration					100%
15	Multiple Entry Multiple Exit	Student moving from one programme to other		7		10% from BBA/BCom to MBA
16	Income from Research Project &					

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School of pharmacy& Life Sciences Bhubageswar

	DEA	NS DASHBOARD- REQUIREMEN	Paylor	him and share		
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 907. 65 - 75% : 87. ≤ 65% : 27.	student percent	weekly	Deans Dashboard	90 <i>1</i> .
		Course Completion:		weekly		
		Back logs: Zero : 70 f. 1-2 : 207. 2-5 : 10 f. >5 : 0	numbers (100 % must be within 5)	monthly	same	90r.
	dat un 3	Exam registration	100% of registered students	semester	same	
	57 ···	Pass percentage 70 7.	80% of exam attendies	semester	same	
2	Placement figure	≥ 10 LPA : Ō	5% students	End of the graduation	same	
		5 - 10 LPA : 🗘	25%			

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
		≤5 LPA : 98°,	75%			
	Overall placement	951.	70% students			
	Domains official	200	Number		and the second second	
3	Higher Education	90 percentile	open account	End of the graduation	same	
		qualified in national & Civil service exams , 37 GATE : CAT : Groups :	5%			
		pursuing HE30%M.Tech/M.Sc:M.Tech/M.Sc+Ph.D::WSU:M.S. (abroad):M.S.+Ph.D (abroad):	15%			
4	Start ups	students started 15%	less than 5%			

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th :	Number	semester wise	same	
		Domains offered 5th : 6th : 7th : 8th :	percentage of above			
-		CHEVE SAULS CONTYON	five this of the	100985007		
		for Odisha Number of total students X 1.6 lakhs for degree : Number of total students X 1	5.3			
h l	Apprximate income of the school	for Andhra Pradesh	in crores	Monthly		
		X1.2 lakhs for degree		Monthly	Year	

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
7	Cost of Faculty (includes non teaching I-3 W	Approximate number X 12 lpa for degree : Approximate number X 6 lpa for diploma :	As percent of income (50% of the income is benchmark)	monthly	same	
8	New Courses development	New full programmes 1	number	year wise	same	
14	Comin and Conference	New domains	number	semester		
		New skills courses	number	semester		
9	Publications	Scopus (Number of faculty)	number	monthly		
	M.Chief	Core of WoS (number of faculty)	Number	Monthly		
1	Income have	zero publications faculty	percentage	Monthly		

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H index	Highest H index : 15		Monthly	Darrag	
		Lowest H index : 3		Monthly		
		Zero H index : n		Monthly		
11	Number of Ph D faculty	70% of total faculty:	Ę	Monthly	Same	
_						
12	Number of Seminars/Conferences	one per faculty per year 3	percentage achieved	Monthly		· · · · · · · · · · · · · · · · · · ·
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time	sal le	
		6				
14	Skills integration	1			Lante	
15	Multiple entry and exit			-cencicité	1	
16	Income from project/consultancy	70000	in static i			

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School of Forendic Sciences BBSR DEANS DASHBOARD- REQUIREMENTS Tarsen SNO Key Result Areas (KRAs Sub Divisions Benchmarks Review timeframe Means of Verification 1 Academic Semester Result Attendance : 75 % and data weekly Deans Dashboard above/65-75/Less than 801. 75 % and above : 18 (78.26%) B.Sc. Forensic Science (Semester 3) : No. of students 65 65-75:1(4.3%) 23 Less than 65 : 4 (17.39%) 75 % and above :35 (94.59%) B.Sc. Forensic Science (Semester 5) : No. of students 65-75: 2 (5.4%) 37 Less than 65 :1 (2.7%) 75 % and above : 15 (93.75%) M.Sc. Forensic Science (Semester 3): No. of students 65-75:1(6.2%) 16 Less than 65:0 75 % and above : 15 (100%) M.Sc. Cyber Security & Digital forensics (Semester 3) 65-75:0 : No. of students 15 Less than 65:0 **Course Completion** 0 weekly 901 Back logs: Zero/ 1-2/2-B.Sc. FS (Semester 2) : 3 (Debarr case : 13%) monthly same 5/more tha 5 numbers (100 % must be within B.Sc. FS (Semester 4): 8 (Debarr Case: 21.62%) M.Sc. FS (Semester 2): 0 5) M.Sc. CS&DF (Semester 2):0 100 percent of registered Exam registration 100% students semester same 100% 80% of exam attendies Pass percentage semester same 2 Placement figure greater than 10 lpa 5% students End of the graduation same 5lpa-10 lpa 25% less than 5 lpa 75% Overall placement 3 70% students 3 Higher Education 90 percentile open account end of graduation same qualified in national exams 5% pursuing HE 15% 6 4 Start ups students started less than 5% Domains eligible for 5 Domains offered school Number semester wise same Domains offered percentage of above

	Number of total students X 1.6 lakhs for degree and 1 lakh for diploma, for AP, it is 1.2 lakhs for degree)	in crores		
o rippinine internet a set				
	Approximate number X 12 lpa for degree and 6 lpa for diploma	As percent of income (50% of the income is ben	monthly	same
8 New Courses development	Now full programmer	number	year wise	same
	New domains	number	semester	
	New skills courses	number	semester	
	Scopus (Number of faculty)	number	Monthyl	
	Core of WoS (number of faculty)	Number	Monthly	
	zero publications faculty	percentage	Monthly	
10 Discipline or School H inde	Highest H index		Monthly	
	Lowest H index		Monthly	
	Faculty with Zero H index		Monthly	
11 Number of Ph D faculty	70% of total faculty		Monthly	
12 Number of Seminars/Conf	one per faculty per year	percentage achieved	Monthly	

Ash Isful M Amulyzoatra Bachoon

SOPAHS

School of paramedics & Allied Health Sciences

	DEANS DASHBOARD- REQUIR	EMENTS	0 1		Anien Meetra o
Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	95 % 1% 0%
	Course Completion:		weekly		
	Back logs:	numbers (100 % must be	monthly	same	7
1995	2ero : 1-2 : 2-5 : >5 :	within 5).	see a		322
	Exam registration:	100% of registered students	semester	same	98
	Pass percentage:	80% of exam attendies	semester	same	97 10
Placement figure	≥ 10 LPA :	5% students	End of the	same	
			graduation		
	≤ 5 LPA :				20
Overall placement		70% students			88
Higher Education	90 percentile	open account	End of the	same	70
. 7*	qualified in national & Civil service exams GATE : CAT :	5%	graduation		
	(KRAs) Academic Semester Results	Key Result Areas (KRAs)Sub DivisionsAcademic Semester ResultsAttendance : ≥75% : 65 - 75% : ≤ 65% :Back logs: ≤ 65% :Course Completion:Image: Semester ≤ 65% :Back logs: ∠ero : 1-2 : 2-5 : >5 :Image: Semester 2-5 : >5 :Image: Semester Pass percentage:Placement figure SolutionPlacement figure SolutionSolution Semester SolutionImage: Semester Solution<	(KRAs)Attendance : ≥75% : ≤65 - 75% : ≤65 % :student percent275% : ≤65% : ≤65% :Student percentBack logs: Zero : 2-5 : >5 :numbers (100 % must be within 5).1-2 : 2-5 : >5 :	Key Result Areas (KRAs)Sub DivisionsBenchmarksReview timeframeAcademic Semester ResultsAttendance : ≥75% : ≤ 65% : ≤ 65% :student percentweeklyBack logs: Zero : 2-5 : >5 :numbers (100 % must be within 5).monthlyBack logs: 2-5 : >5 :numbers (100 % must be within 5).monthlyPass percentage:80% of registered studentssemesterPlacement figure≥ 10 LPA : 5 · 10 LPA :5% studentsEnd of the graduationVerall placement70% studentsEnd of the graduationHigher Education90 percentile QAT :open account 5%End of the graduation	Key Result Areas (KRAs)Sub DivisionsBenchmarksReview timeframeMeans of VerificationAcademic Semester ResultsAttendance : 275% : 65 - 75% : 665 - 75% : 676 - 70% students : 6778 - 75% : 6778 - 70% students : 677 : 677 :Means of 90 percentile 6778 - 70% student : 677 :

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
		pursuing HE	15%			
		M.Tech/M.Sc :				difference in the second second
	and the second se	M.Tech/M.Sc+Ph.D:				
		WSU :				A CASE OF A CASE
	Dimmer of the o	M.S. (abroad) :		A Contraction of the		
-		M.S.+Ph.D (abroad):				
4	Start ups	students started	less than 5%			
	Charles and Charles					1
5	Domains offered	Domains eligible for school	Number	semester	same	
	State of a local	5th :	2	wise		
	Stan	6th :	X	2		
		7th :				
	Shine the States	8th :				
		Domains offered	percentage of above			
		5th :				
	220	6th :				All at .
		7th :		-		49101
		8th :				19122
	-					

.10	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of	for Odisha	in crores	- intel at		
	the school	Number of total students X 1.6 lakhs for degree :	114-/1,82,40,00 231 / 207,90,00 363/ 3,26,70,00 45/45,00,000	n		Haran man
		Number of total students X 1 lakh for diploma:	45/45,00,000			
		for Andhra Pradesh Number of total students		08		
	CON-P	X1.2 lakhs for degree	Mineraji yela da Constanti Bertaji	of the	A 1 with 2014 minute	Standard International Standards
				- Marking		
7	Cost of Faculty (includes non teaching	Approximate number X f 12 lpa for degree :	As percent of income (50% of the income is benchmark)	monthly	same	A CONTRACTOR OF THE
	- 178+**	Approximate number X 6 Ipa for diploma :		æ		
8	New Courses	New full programmes	number 4-	year wise	same	10-10-10 10-10-10
	development	New domains	number 🤧	semester		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		New skills courses	number 🤶	semester	C	3.25.489 1.11.481
9	Publications	Scopus (Number of faculty)	number 4-	monthly		
-		Core of WoS (number of faculty) :	Number 2	Monthly	24 c)	in a manhamani
		zero publication faculty:	percentage 🔿	Monthly		and the second second second

SNO	Key Result Areas	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
	(KRAs)		a monormation	timenance	. Crimeran	
-	201201		3	Monthly		STREET IN THE PROPERTY OF
10	Discipline or School H	Highest H index :	4	Monthly	A CHECK TO THE	
	index	Lowest H index :	3	Monthly		Contract B. A.
	the Photo in the second s	Zero H index :	2	Monthly	Same	
11	Number of Ph D faculty	70% of total faculty:	3	150/21		
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved 30	Monthly	(Leftin A)	
13	Number of Fulltime	One per every PhD Faculty	Absolute	At any point in time	an against	
	Scholars		4		1711	
			3			
14	Skills integration		2		9	te i
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A:	B.VOC) t submission	1999 - 1997 - 19
		B.Com: B .Sc.: B.Tech:				
ł.		M.Sc.: M.Tech:	A - Banna - A			and in the second se
		M.B.A.: P.hd.:	Vitnon P			
16	Income from project/consultancy	1 Crm				Altil

See Mit

Dr. K.V.G. Kaishnamusly

		DEANS DASHBOARD- REQUIR	REMENTS	SOET, VIZIANAGARAM,			
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23	
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	student percent	weekly	Deans Dashboard	-80% 775% (90775%) 100	
		Course Completion:		weekly			
	+-	Back logs: Zero : 1-2 : 2-5 : >5 :	numbers (100 % must be within 5)	monthly	same	1007,	
		Exam registration:	100% of registered students	semester	same	100%	
		Pass percentage:	80% of exam attendies	semester	same	(807) 21007	
2	Placement figure	≥ 10 LPA :	5% students	End of the	same		
		5 - 10 LPA :	25%	graduation	-	100%	
	- p ***	≤ 5 LPA :	75%			1-8	
	Overall placement		70% students				
3	Higher Education	90 percentile	open account	End of the	same		
		qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation			

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SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
		pursuing HEM.Tech/M.ScM.Tech/M.Sc+Ph.D:WSU:M.S. (abroad):M.S.+Ph.D (abroad):	15%			207.
4	Start ups	students started	less than 5%			- 5%
5	Domains offered	Domains eligible for school5th :6th :7th :8th :	Number	semester wise	same	80%
		Domains offered 5th : 6th : 7th : 8th :	percentage of above			80%

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of	for Odisha	in crores	1		
	the school	Number of total students X				
	. A we	1.6 lakhs for degree :				
	1. 2.2	Number of total students X	Alexandra and Alexandra		Springer 100	90%
		1 lakh for diploma:		-		10 12
	Soat storte	for Andhra Pradesh			and the second sec	
		Number of total students				
	aver 1	X1.2 lakhs for degree	and any years in a		Marine Strenger	
	1 19 ¹¹⁰				-	
7	Cost of Faculty (includes non teaching	Approximate number X 12 lpa for degree :	As percent of income (50% of the income is benchmark)	monthly	same	90%
	Tool	Approximate number X 6 Ipa for diploma :				
8	New Courses	New full programmes	number	year wise	same)
	development	New domains	number	semester		6 90%
		New skills courses	number	semester		
9	Publications	Scopus (Number of faculty)	number	monthly		100%
-to	And alless	Core of WoS (number of faculty) :	Number	Monthly		
		zero publication faculty:	percentage	Monthly		analised exercise week

Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
Discipling or School H	Highest H index ·		Monthly		6
				the second second second	
index				Contraction of the second second	
lumber of Ph D				Same	50%
aculty					3070
Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly		15% 100%
in the second second		La			
Number of Fulltime scholars	One per every PhD Faculty	Absolute	At any point in time		750/2
kills integration					100%
VAR				1	
Multiple entry and	ITI:				
			1.21.21.2		a second s
	and the second se		12		1001,
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			and the second se		
			1919		for a final second final the
			a para -		and shapen in the second second
the state of the second	P.hd.:				
Income from					Ry 10 Latte per Ama
project/consultancy		Virtual	Care and a second	ntine estimat	AT TO CAN DE THE
	Discipline or School H index umber of Ph D aculty umber of Seminars / onferences umber of Fulltime cholars kills integration Aultiple entry and xit	biscipline or School H index Lowest H index : Zero H index : umber of Ph D Aculty Tumber of Seminars / one per faculty per year onferences Tumber of Fulltime cholars Aultiple entry and xit DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.: B.Tech: M.Sc.: M.Tech: M.B.A.: P.hd.: Aunter of Form	Automatical and a second secon	integration Highest H index : Monthly biscipline or School H index Highest H index : Monthly Zero H index : Monthly umber of Ph D isculty 70% of total faculty: Monthly umber of Seminars / one per faculty per year percentage achieved Monthly umber of Fulltime cholars One per every PhD Faculty Absolute At any point in time Multiple entry and xit ITI: DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.: ITI: DIPLOMA: B.Sc.: M.Tech: M.Sc.: M.Tech: M.B.A.: ITI: P.hd.: Itility	integration Monthly biscipline or School H Highest H index : Monthly index Lowest H index : Monthly zero H index : Monthly umber of Ph D 70% of total faculty: Monthly iculty Monthly Same umber of Seminars / one per faculty per year percentage achieved Monthly umber of Fulltime One per every PhD Faculty Absolute At any point in time umber of Fulltime One per every PhD Faculty Absolute At any point in time untiple entry and xit ITI: DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.: B.Tech: M.Sc.: M.Tech: M.B.A.: P.hd.: Image: Complex in the

		DEANS DASHBOARD- REQUIP	REMENTS			and the second sec
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester Results	Attendance : ≥75% : 65 - 75% : ≤ 65% :	 student percent 	weekly	Deans Dashboard	7 80% by Jan'2
	les and	Course Completion:		weekly		Bi weeking 60%-75%
	mil-Sarah	Back logs: Zero : 1-2 :	numbers (100 % must be within 5)	monthly	same	60%,-75% 10%. 5%.
	and the second second	2-5 : >5 :		an La		0 %
	Same I	Exam registration:	100% of registered students	semester	same	901.
		Pass percentage:	80% of exam attendies	semester	same	So 1.
2	Placement figure	≥ 10 LPA : 5 - 10 LPA :	5% students 25%	End of the graduation	same	2023 June
		≤5 LPA :	75%	graduation		1007.
	Overall placement		70% students			5.1.
3	Higher Education	90 percentile	open account	End of the	same	1
	e gyan	qualified in national & Civil service exams GATE : CAT : Groups :	5%	graduation		as it of eponicable for So PAHS.

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
		pursuing HEM.Tech/M.ScM.Tech/M.Sc+Ph.D:WSUWSUM.S. (abroad)M.S.+Ph.D (abroad):	15%			30.1. Jue 2023
4	Start ups	students started	less than 5%			(0/: 1) 0 0 0 J
			1000 (11011 070			
5	Domains offered	Domains eligible for school 5th : 6th : 7th : 8th :	Number	semester wise	same	Will be devided in depreter and fudin by Jav 23, to believe
		Domains offered 5th : 6th : 7th : 8th :	percentage of above			N1

Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
Apprximate income of the school	for Odisha Number of total students X 1.6 lakhs for degree :	in crores		seb dev	1.0 Loyx Quillion alliend of Thez
- 30-64	Number of total students X 1 lakh for diploma:	percent in the second sec			
	for Andhra Pradesh Number of total students X1.2 lakhs for degree				
Cost of Faculty (includes non teaching	Approximate number X 12 lpa for degree : Approximate number X 6 lpa for diploma :	As percent of income (50% of the income is benchmark)	monthly	same	12hol-3
New Courses	New full programmes	number	year wise	same	Move In June 20 4 6
development	New domains	number	semester	Sairie	
	New skills courses	number	semester		All in forle 2 Some more by Jure 20
Publications	Scopus (Number of faculty)	number	monthly		2 Dear farently / 200%
methodas You	Core of WoS (number of faculty) :	Number	Monthly		3 " fox
pelalut ac in	zero publication faculty:	percentage	Monthly		min

SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
10	Discipline or School H	Highest H index :		Monthly		€0=1. 57.
10	index	Lowest H index :		Monthly		171
	Index	Zero H index :		Monthly		
11	Number of Ph D faculty	70% of total faculty:		Monthly	Same	Sot by June 23
12	Number of Seminars / Conferences	one per faculty per year	percentage achieved	Monthly		MJJon 23 100 y
13	Number of Fulltime Scholars	One per every PhD Faculty	Absolute	At any point in time		m Jue 2023 200-1
		- Gan and a state of the state	Mar Martines and			ant in force
14	Skills integration		Latteries To 1971	and a state of the	a di substatione	907. infortedy
15	Multiple entry and exit	ITI: DIPLOMA: B.Voc: B.B.A: B.Com: B.Sc.: B.Tech: M.Sc.: M.Tech: M.B.A.: P.hd.:				100 d. in M
16	Income from project/consultancy		intration in the			Will mote an attem my Fine 203 1020kg
					See. 1	Dean = 56 PAHS

	DEANS DASHBOARD- REQUIREMENTS					
SNO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
1	Academic Semester	Attendance :	student percent	weekly	Deans Dashboard	
	Results	≥75% :				
		65 - 75% :				
		≤ 65% :				
	2	Course Completion:		weekly		
		Back logs:	numbers (100 % must be	monthly	same	
		Zero :	within 5)			
		1-2 :				
		2-5 :				
		>5 :				
		Exam registration:	100% of registered students	semester	same	
		Pass percentage:	80% of exam attendies	semester	same	
2	Placement figure	≥ 10 LPA :	5% students	End of the	same	
		5 - 10 LPA :	25%	graduation		
		≤5 LPA :	75%			
	Overall placement		70% students			
3	Higher Education	90 percentile	open account	End of the	same	
		qualified in national & Civil	5%	graduation		
		service exams				
		GATE :				
		CAT :	242			
		Groups :				

NO	Key Result Areas (KRAs)	Sub Divisions	Benchmarks	Review timeframe	Means of Verification	Target for Even Semester 2022-23
6	Apprximate income of	for Odisha	in crores			
U	the school	Number of total students X				
		1.6 lakhs for degree :				
		Number of total students X				
		1 lakh for diploma:				
		I lakn for dipiona.		- 1		
		for Andhra Pradesh				
		Number of total students				
		X1.2 lakhs for degree				
7	Cost of Faculty (Approximate number X	As percent of income (50% of	monthly	same	
	includes non teaching	12 lpa for degree :	the income is benchmark)			
		Approximate number X				14
		6 lpa for diploma :				
8	New Courses	New full programmes	number	year wise	same	
0	development	New domains	number	semester		
<u> </u>		New skills courses	number	semester		
9	Publications	Scopus (Number of faculty)	number	monthly		
		Core of WoS (number of	Number	Monthly		
		faculty) :				
		zero publication faculty:	percentage	Monthly		

AGENDA:

Session Plan:

1. Pre Lunch : Seeing the stalls/ seeing the presentations and introductory session (will continue through lunch)

FIRST Interactions Session : 3 pm to 5 pm : How to start from scratch and start making money in CENTURION SET UP? (Venkat Sivanand/Pradeep Sarangi moderated by Aditya Sapru)

BEACH BREAK : Till 7 pm

Questions & Answers /Doubts and Fears : 7 pm till 9 pm

NEXT DAY:

1. CLEAR PLANS OF EACH RC REVIEWED BY VENKAT/PRADEEP/ADITYA/MUKTI/SUPRIYA/ANITA : STALL TO STALL TILL 1130 AM

2. SUPPORT FROM CENTURION FOR COMMERCIALISATION : DR MUKTI MISHRA/ SUPRIYA/ DN RAO/ADITYA (12 PM TO 130 PM)

LUNCH AND CLOSE

OVERALL COORDINATION ; DN RAO

WHAT WILL BE DISCUSSED

All RC coordinators must bring upto date status of RCs(what is presented in Tampara) PLUS

What is the way forward for making money?

Think MONEY, MONEY, MONEY all these 2 weeks before you come there!

Thinking MONEY needs a different approach! How to identify opportunities? How to think laterally? Remember, thinking out of the box is actually not thinking outside the



box! It is to rethink the box itself? more place inside? can we reshape the box so we have

How to overcome the constraints? How to strike alliances? Partnerships? Build commercial teams? Thinking 0 to 5? How do we make potential collaborators join us? How to motivate them?

It is also about selling dreams! Selling your dreams to others! That means you MUST have a dream! Without a dream, you cannot think MONEY! So the whole workshop is about making you think MONEY! It is impossible for anyone to guide you or TELL you about what can be done to make money in your IP? You are the best judge! So do not come thinking someone will TELL YOU or GIVE YOU steps to make money!

We will only discuss about thinking MONEY! Once it is firmly ingrained in your mind, you will find ways to make it! You will come out with a way forward, way to reshape the box! Way to build teams!

Lot of people think focus on activities give money! I feel only focus on MONEY WILL give you money! Anyway we will discuss about all possible approaches to make money!

PREPARATION PRIOR TO THE MEETING:

So keep getting mentally tuned for the workshop. RC Coordinators to set up their presentation of the RCs by that time

- 1. Patents
- 2. Publications till now (just the number)
- 3. No of Faculty

4. Any income earned in the last 2 years (from the date of starting of RC , year wise)

5. Any CLEAR products/ SERVICES that can be sold or marketed ? (supply side)6. Any markets (they could be our students, other college students, other college

faculty, companies (specific like Dassault), open market if it is a product 7. Is there a GT entity that you can work with (look at GTET, GTIDS, GT Foods and GT Tech websites)

8. How confident are you that you can start earning money in the next 6 months (scale of 10)

9. List 5 FIRST steps you would like to take in the next 6 months for commercialisation10. Doubts & fears

MINUTES OF THE DISCUSSION:

The university has now made the RC dashboard ver3. It has the item 3 for CEOs. Where RC Coordinator is becoming CEOs, they will be exclusively responsible. In such a case, they will suggest an ADDITIONAL COORDINATOR FOR RC CALLED AS ASSOCIATE COORDINATOR WHO IS RESPONSIBLE FOR OTHER ACTIVITIES. BUT CEO IS OVER ALL RESPONSIBLE

3rd: Dr Anita to Designate the following as CEOs/MDs . Discuss with VC as to what academic activity they can be exempt from and then notify these CEOs

WAY FORWARD

CEOS & RC COORDINATORS

CREATE VALUE

FIRST CREATE A VALUE PROPOSITION! VALUE LEADS TO MONEY

- A SKILL COURSE
- AN INDUSTRIAL DOMAIN
- A TECHNICAL COMPETENCY
- TOOL COMPTENCY
- MANAGERIAL COMPETENCY LIKE IMPLEMENTATION
- MANUFACTURING COMPETENCY
- MARKETING COMPETENCY

COMMERCIALISE THE VALUE

- Start charging your students for skills/domains
- Start charging other university students
- Win government/ corporate/CSR projects
- Develop service package and offer to clients
- Management or technical consultancy for clients
- Deliver a service like last mile delivery
- Manufacture a product
- Develop a product/service/ produce and sell it

ALINGMENT- ROADMAP

- ▶ OFFER IT AS PART OF CENTURION RC (NO NEED TO BE A CEO AT THIS STAGE. BENEFITS TO BE NEGOTIATED)
- NO NEED FOR FINANCE
- NO NEED FOR ANY SPECIAL ARRANGEMENTS
- PRIVILEGES TO BE DISCUSSED AS SPECIAL CASES (both academic and financial)
- OFFER IT AS PART OF GT PLATFORM (Can be a CEO of business unit)
- No need for finance
- Discuss with MD of the GT unit about privileges (could include monthly allowance, a share in profits or share in the company)
- Academic privileges will be notified
- > HAVE OWN START UP (CEOs for short time, will appoint and have someone else coordinate RC)
- Arrange finance from angel investors/ friends / family and colleagues
- Incubate with Centurion & have same privileges as that of incubated units under Centurion
- Be prepared to move out of FULL TIME employee role. You can still be consultant faculty, contract faculty delivering specific services and getting paid for those

Mentors

- For those opting for own LLPs : Venkat/Abhinav /Babu Shankar as primary mentors
- ► For those aligning with GT entities : MDs of the entities
- For those continuing as RC coordinators : Pradeep Sarangi/VCs /Registrar/Deans

It is proposed there will be fortnightly interaction with mentors over online

Secondary Level mentors : Trustees/Aditya Sapru : As and when needed but at least once a month

THE GROUP REACH

	CENTURION	GT	REACH
B2B	25 CRORES	128 CRORES	5 STATE GOVERNMENTS, GOI AND 200 CORPORATES, ALL BANKS
B2C	155 CRORES	3 CRORES	over 70,000 Farmers
REACH	5 STATE GOVERNMENTS,	200 PLUS CORPORATES	

SWOT

STRENGTHS: 170 PhD FACULTY TECHNICAL COMPETENCE REACH TO GOVERNMENT, CORPORATES AND FARMERS MARKET ACCESS INCLUDING DIGITAL	OPPORTUNITIES: ACCESS TO OVER 200 CORPORATIONS STATE GOVERNMENTS/CENTRAL GOVERNMENTS MANUFACTURING/SERVICES BUSINESS
WEAKNESSES: LACK OF CONFIDENCE FINANCIAL WEAKNESS THIN TOP MANAGEMENT	THREATS: CULTURE ! CRAB MENTALITY

HOW TO ACCESS MARKETS?

- VENKAT SHIVANAND/ AVBHINAV/MONALISA GHOSH/BABU SHANKAR/ANIL JONNALAGADDA
- DURGA PADHI / PRADEEP SARANGI
- SMART AGRICULTURE SOLUTIONS/TISSUE CULTURE/GENETICS AND GENOMICS : VENKAT SHIVANAND
- ► MANUFACTURING;



► TARGET FOR 2025

- 15 CEOs+ 10-12 Deans+ 1 qa director+ 1 placement +CFO+6 MDs of GT vehicles +1 admissions director :
- Presently 310 crores to reach 450 crores plus
- If this happens, we will have 20 crores clean cash to invest in products and services